Regional Manager – Drainology



Drainology Limited is part Wales Environmental Group, a leading nationwide Drainage and Waste Management company. The Group operates from 5 locations throughout England & Wales.

An opportunity has now arisen for an entrepreneurial candidate to join the team as Regional Manager for our Drainology branch. The role is based in Okehampton, Devon, but will require regular travel to other operating locations.

The right candidate will be experienced, pro-active, energetic, commercial and seeking to grow his responsibility. He will have the skills to integrate the existing operations into a single entity and to actively participate in identifying future growth opportunities.

The role is pivotal to the business strategy and the Regional Manager will report directly into the Operations Director of the Group.

In addition to implementing strategy and driving profitability, our Regional Manager will be required:

- to constantly evaluate how the business operates and strive for continuous improvement across all logistical and operational elements;
- manage the implementation of business guidelines and strategies, working with other department heads;
- take a lead in key tenders ensuring the operational requirements are met;
- take responsibility for our field force of employees including training;
- ensure financial targets and other agreed operational targets are met;
- constantly review all working practices to ensure maximum efficiency;
- take responsibility for organising our 24hr reactive service;
- manage customer satisfaction and report any issues and solutions;
- manage the vehicle fleet alongside our transport manager ensuring maximum return on investment.

Knowledge of change management and having the ability to think strategically and improve business processes is key. You will be highly motivated, thrive under pressure and enjoy the challenge of meeting deadlines in a fast-paced environment.

If you are seeking a role where you will have the chance to make a difference and help the company to continue to thrive, then this is an unrivalled opportunity.

Salary - £32,000 per Annum

To apply, please email your CV, current remuneration package, address and postcode (including contact numbers) to the Groups' Operations Director Andrew Doe: <u>andrew.doe@walesenviro.com</u>

